

## DES PLAINES PUBLIC LIBRARY

### Removal and installation of an Automated Materials Handling System and related equipment, No. 01-2021

#### ADDENDUM #2

#### QUESTIONS ASKED OF ALL VENDORS SUBMITTING PROPOSALS

1. *Can the current 9 bins being used by our current sorter be used with the sorter your company is proposing to sell us?*
  - a. **Bibliotheca:** Yes, your current 9 Lyngsoe bins can be used with our proposed flex AMH sorter.
  - b. **Lyngsoe:** Absolutely. Lyngsoe AMH Systems can sort to just about any destination, including the 9 bins currently being used.
  - c. **Envisionware:** Yes - The 9-bin sorter on EnvisionWare Quote 62800 does not include new trolleys. Our proposal assumed that the library would prefer to reduce cost and reuse the existing sorter bins. New ergo trolley are \$ 1,390.00 each if ordered with the sorter. There would be freight charges if ordered in the future without the sorter.
  - d.
  
2. *Does the maintenance agreement for the sorter include preventative maintenance visits and if so, how many per year?*
  - a. **Bibliotheca:** Unlike some vendors who only offer a limited number of preventative maintenance visits, Bibliotheca will send one of our trained and certified on-site technicians to service your equipment, if a hardware issue arises. There is no limit to these visits and they are included in the maintenance agreement.
  - b. **Lyngsoe:** Yes – The same service agreement that you’ve come to know and love has been included in our latest proposal. The only difference is that we updated the agreement to include just one service visit per year. The first year is included in the sorter purchase price, annual maintenance starting in year 2 is \$11,905.00. We can always modify this agreement and go back to the three PM visits per year, however, with new equipment, improved designs and updated technology, we felt 3 visits per year on a brand new system might be a little unnecessary.
  - c. **Envisionware:** Annual Maintenance Starting in Year 2 for the 9 Bin Sorter is \$12,297.63 for standard service with 1 preventative maintenance visit or \$18,904.68 for standard service with 3 preventative maintenance visits per year.